
Third Party Risk Management

Why It's More Beneficial to Manage Overall Risk

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Introductions



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Agenda

1. The Third-Party Risk Management Landscape (TPRM)
2. Breaking Down the “Overall Risk” Lens
3. Fusion’s Approach to TPRM
4. Core Capabilities and Features
5. Differentiation through Resilience
6. Defining the Operational Ecosystem
7. Product Demonstration
8. Question and Answer

The Third Party Risk Management Landscape

73% have a **high level of dependence** on third parties to operate

48% faced a **major disruption to all business functions** because of a third-party risk event

87% faced a **disruptive incident** with third parties in the past 3 years

70% want to integrate third party management processes to **drive preparedness**

What does this tell us?

The shift is **real**. Businesses rely heavily on their third parties.

Disruption is **happening**. We need to change the approach.

Breaking Down the “Overall Risk” Lens

“

...our client conversations show that complex and more severe events are forcing organizations to be **more agile** in their response to unfamiliar or challenging situations. This requires investment in technology solutions to **better understand the ecosystem** of material third party relationships...technology will be a critical component to **predict and address risk** scenarios with a more **integrated and holistic approach** tied to operations.

Ronan Langford and Lukas Schneider

Partner and Senior Manager | Deloitte Touche Tohmatsu Limited

Fusion Empowers Clients to Transform Their Programs and Build Resiliency

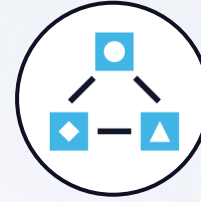
STATIC



MANUAL



SILOED



REACTIVE



DYNAMIC

SCALABLE

INTEGRATED

PROACTIVE

- Operate with agility
- Establish confidence in your ability to respond to any situation

- Transform as the business changes and risks evolve
- Save time on manual processes and spend more time on strategic activities

- Make confident, data-driven decisions
- Understand your business end-to-end
- Focus on what's important

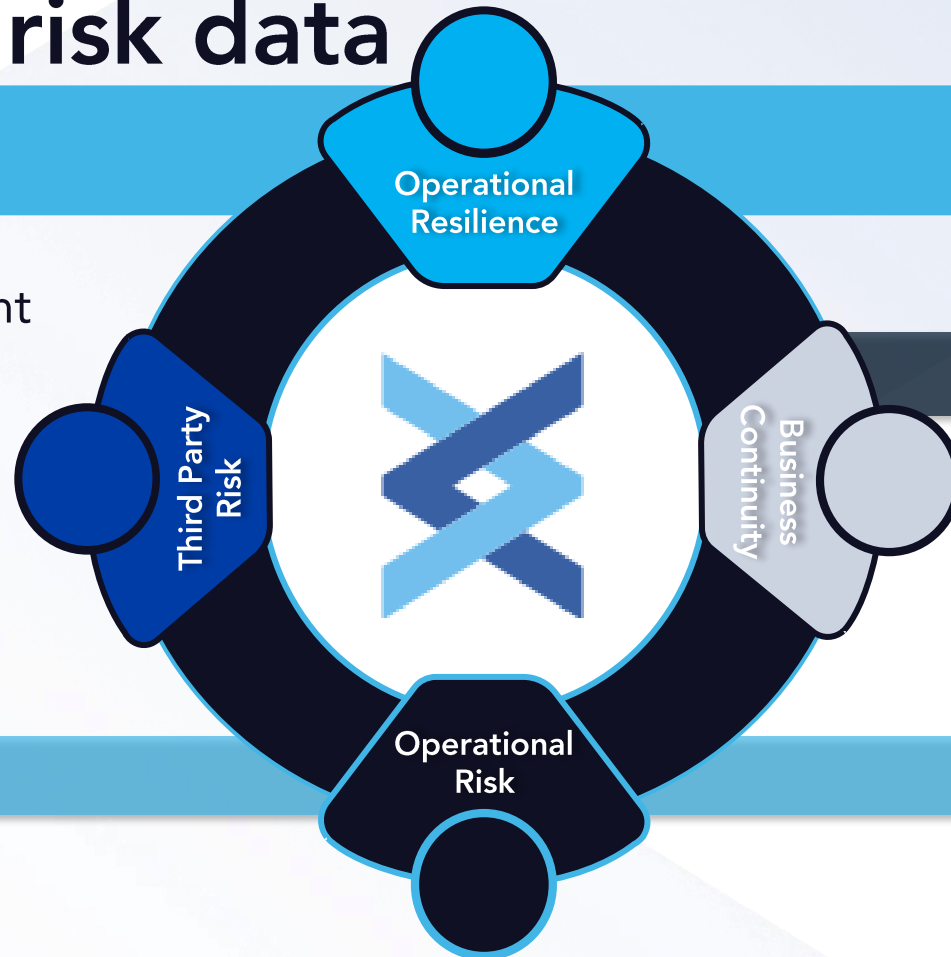
- Sense and address vulnerabilities
- Trigger remediations before an issue arises

Fusion's Approach to Third Party Risk Management

Setting a foundation to empower operational resilience

Sharing third party risk data across disciplines

- Supports cross-functional engagement
- Enables better decisions for your business overall
- Provides greater visibility and agility
- Integrates risk management into company culture



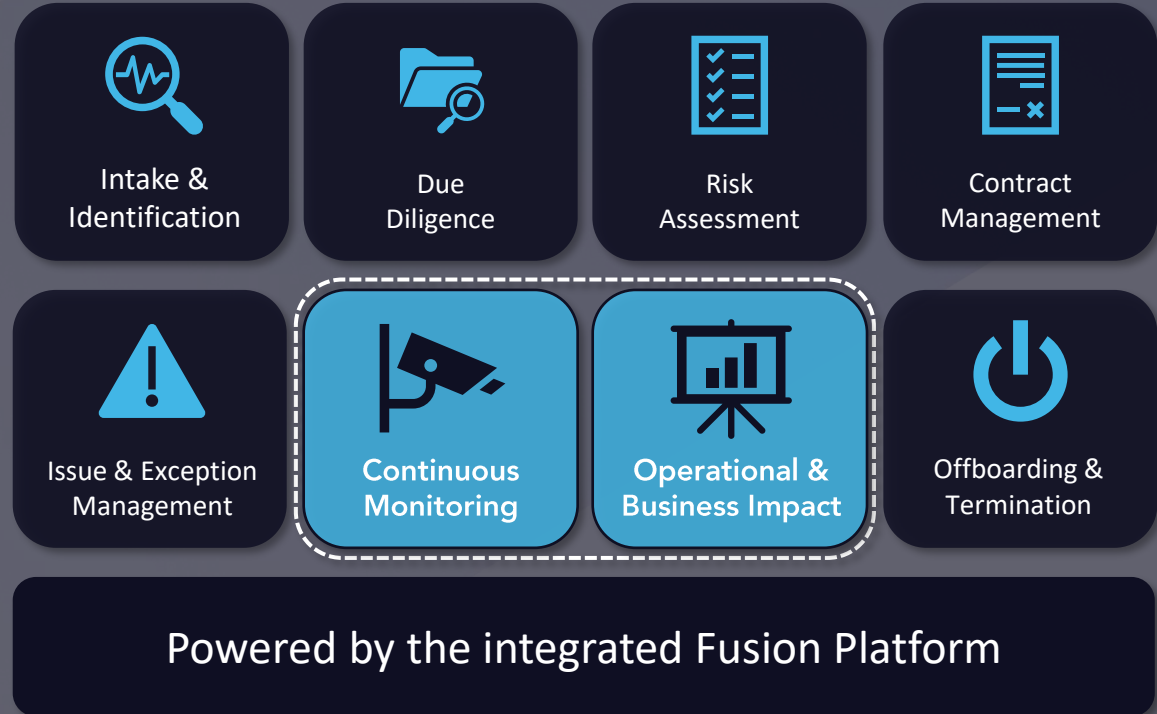
Managing Risk
CREATES
Long Term
SUCCESS

TPRM Capabilities and Features



Solution Capabilities

Understand which third parties are the most critical to your end-to-end operational ecosystem



Monitor and React to your Critical third parties using real-time data and alerts

Continuous Monitoring



Third-Party Risk Intelligence | Best-in-Class Data Brokers



Proactive Analytics and Trending



Alerts and Event Monitoring



Intelligent Dashboards and Reports



Active Engagement of Dependent Operational Asset Owners

The screenshot displays the Argos Risk Management interface. Key components include:

- Vendor Profile:** Vendor: AT&T Inc. with options to Edit, Delete, Change Owner, and Geocode Address.
- ArgoRisk Financial Health Scores:**

Metric	Value
Risk Level	High Risk
Business Health Index	27
Argos Risk Score	18
Days Beyond Terms	19
Argos Risk Score Signal	7
Likelihood of Consistent Payment	7
- Summary and Trends:** Summary, ArgoRisk Score Trends (bar chart), and Map (showing location in Texas).
- Quadrant Risk Analysis:** A scatter plot showing risk levels across different dimensions.
- Argos Average Risk Score:** A gauge showing a score of 54.9.
- Argos Risk Level Groupings:** A donut chart showing risk distribution.
- Argos Vendor Summary Report:**

Vendor Name	Argos Risk Score	Argos Risk Score Sig	Business Health Index Sig	Days Beyond Terms Sig	Label
Agility Recovery	47	Yellow	Red	Yellow	Yellow
Arista	10	Red	Yellow	Red	Red
Optima Cleaning Corporation	10	Red	Yellow	Yellow	Red
SHRILGAT, INC.	17	Green	Green	Green	Green
NORTHWAY BUSINESS FURNITURE, INC.	41	Green	Green	Green	Green
Waldip Inc.	31	Green	Green	Green	Green
- Alerts:** Argo Alert Count and Argo High Risk Vendor Alerts.

Understand which third parties are most Critical with Scenario Testing

Operational and Business Impact



Asset Requirements and Dependency Mapping



Intelligent Dashboards and Reports



Critical Product/Service Mapping and Impact



Automated Alert and Event Monitoring

The top screenshot displays a network diagram with nodes and connections, representing asset requirements and dependency mapping. The middle screenshot shows a dashboard with a table of data and a map, representing intelligent dashboards and reports. The bottom screenshot shows a detailed incident report form with fields for date, type, subject, description, status, and summary, representing automated alert and event monitoring.

The Operational Ecosystem

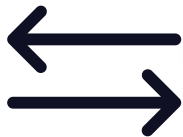
Broaden your perspective on enterprise resilience by integrating your third parties into your end-to-end ecosystem



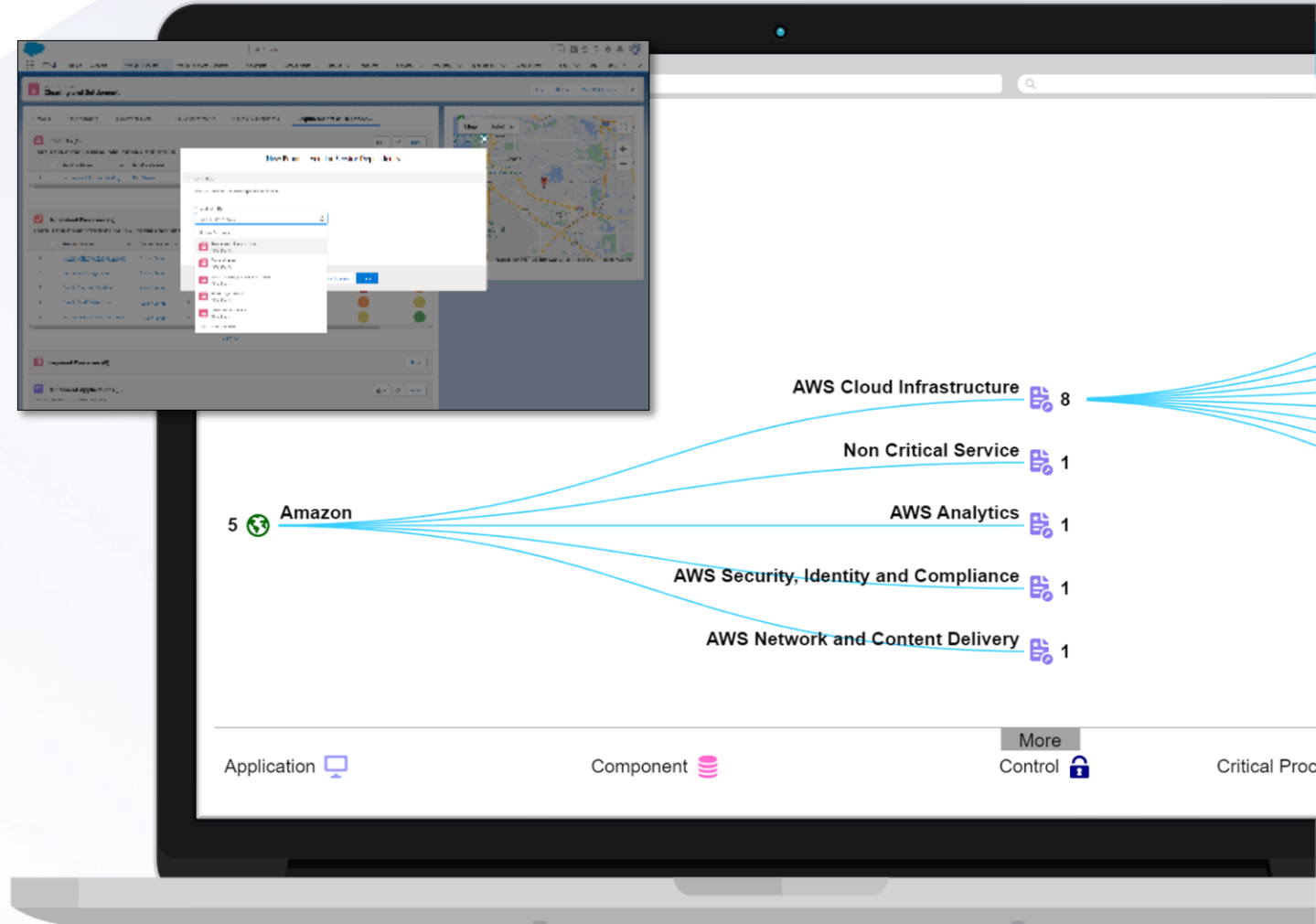
Understand how your third-parties support critical dependent operational assets



Perfect the insight you garner from knowing how disruption to a third party can cascade across your operations



Allow operational owners across the business to become an active part of your risk-based approach





Product Demonstration



Question and Answer

Thank You

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